

Benefits of SAIF Membership



Promoting and protecting the future of the independent
funeral director

saif.org.uk

November 2015

‘To Promote and Protect the Interests of Independent Funeral Directors’

Since its formation in 1989 by a group of independent funeral directors disillusioned with the lack of support available to them, SAIF has gone from strength to strength.

SAIF has successfully addressed many of the issues that were of concern at its inception, principally the question of pre-payment plans and the associated question of freedom of choice.

Membership has continued to grow with more and more well respected, long established firms, along with those who are setting out on the pathway of independence, looking to SAIF for support in what has become an even more aggressive market place.

The funeral profession has changed dramatically over the years and SAIF exists to ensure that independent funeral directors have the tools to continue their traditionally high standard of work on behalf of the bereaved, far into the future.

SAIF has earned a reputation for flexibility, friendliness and willingness to assist its members however small or large the problem, whatever the query. Our reputation is of great importance to us and we are sure that membership will be of great value to your firm.

Big enough to support ~ small enough to care

Promoting and protecting your
Independent interests



Benefits of SAIF Membership

Services provided through membership

NEW October 2015: SAIFSUPPORT

SAIFSupport provides advice and guidance for funeral directors and their staff. It is run by Professional Help, a member of the British Association of Counselling & Psychotherapy. SAIFSupport provides a free and confidential telephone and email helpline and funeral directors who need further support will be offered six free counselling sessions.

Independent Dispute Resolution Scheme

A complaint procedure, investigation and if required, resolution scheme giving extra confidence to your client.

News updates

Regular emails and newsletters keeping you updated on business related issues.

Professional Indemnity insurance

Standard inclusion and at no extra cost to the member.

Quality assurance inspections

Regular inspections with guidance on correct procedures, protocol and best practice.

Regional meetings

Annual events across the country, giving members the opportunity to discuss any local issues, meet some Associate members and learn of SAIF's up-to-date activities.

SAIFCharter

Financial incentive for SAIF members who exclusively sell and promote Golden Charter Funeral Plans.

SAIF Officers and Executive

We are privileged and fortunate to have an accumulation of over 600 years of Funeral Directing experience from our Fellows, Officers, Executives and Past Presidents.

SAIFInsight

SAIF monthly magazine jointly issued with Golden Charter, free to all members.

SAIF Helpline

Free telephone helpline service with a highly improved insurance based service specifically for members.

SAIF Logo

The use of the SAIF logo on all stationery and advertising material giving clients' confidence that they are dealing with a respected professional.

SAIF Team

Our friendly, efficient team to help with any enquiry, whether it is by email or telephone we are there to serve our members and ensure membership gives excellent value.

Website

Updated almost daily, improved website where members have their own dedicated area with up-to-date information covering relevant issues, downloadable templates, documents and guidance notes.

Benefits of SAIF Membership

Discounted services through membership

Breakdown Cover

Available through SAIFInsure - which includes flat-bed lorry removal for hearse and limousine with roadside assistance.

Debt Recovery Service

Help and guidance with debt problems that are an increasing concern.

Eazi Apps

Affordable custom built mobile apps.

Forum of Private Business

Discounted membership offering significant benefits to your business.

Fuel Card

Enhanced service which now also includes significant discounts on fuel at motorways and supermarkets.

IFD College

OCN accredited training to cover all your staffing requirements at discounted rates for SAIF members.

SAIF and Secure

Heavily discounted DBS checks and ID Badges, giving your clients added peace of mind.

SAIF Associates

Many Associate members offer a discounted service to SAIF members.

SAIF Finance

Independent Financial Advisers offering single or group Pensions, Tax planning and financial guidance.

SAIFInsure

Insurance solutions with exclusive benefits and discounted premiums on business, buildings, fleet, individual vehicles and much more.

SAIFStone

Headstone insurance exclusively for SAIF members to offer their clients.

Utility Warehouse

Discounted service on utility bills both at business and at home.

Windsor Telecom

Telephone service with numerous benefits, including call tracking system and instant recovery if your landline goes down.

Business Support

SAIF's Team:

At SAIF Business Centre we take pride in responding to enquiries quickly and efficiently. Complex business matters can seem many and varied but the team at SAIF are always on hand to help with any query. SAIF's strong Executive Committee brings a wealth of shared experience and valued contribution of time to the Society.

We are here to help

Information and Guidance:

- Regular news updates
- User friendly website with members secure area and a resource for contacting SAIF's Associate, supplier members
- A wide variety of useful fact sheets and templates.

Legal Advice:

- Free Legal Helpline:
A legal advice line to provide assistance on any legal matter at an early stage

Professional Indemnity Insurance:

SAIF members enjoy automatic Professional Indemnity insurance as standard from a leading provider of bespoke insurance for the funeral profession. An important benefit to consider when deciding to join SAIF.

SAIFinsure, as the recommended Insurance Brokers to SAIF, offers a number of exclusive and valuable benefits including: Motor insurance - (corporate and personal) and commercial combined insurance.

Member Comments

“I joined SAIF initially so that independent funeral directors would be represented. Whenever I have a question one of the staff are always, without fail, quick to respond either with an answer or to pass me on to someone who can help”

Jane Bennett, Bennetts Funerals, Brentwood, Essex

“As a long established family business of Funeral Directors, we have always very much valued our independence and so decided to join SAIF so that we can be involved and work with like minded businesses”.

J & M Humphris Ltd, Banbury

“We are proud to say that we are now members of SAIF. As independent Funeral Directors we know that we will be heard and SAIF will assist us and help us maintain the growth of our business, along with offering many other benefits”.

David Gallagher Funeral Directors and Monumental Masons, West Yorkshire

“Becoming members of SAIF means we can show people that we can provide and maintain the highest quality service to our valued customers with the support of our Trade Association”.

Selsdon & District Funeral Service, Surrey

“Since joining SAIF almost 3 years ago, I have found the help and guidance a blessing. Being a newly formed business I very often had questions that needed answering and the staff at SAIF office have always been ready to guide and assist.”

Simon Waters, Waters & Sons Independent Funeral Director, Southampton

Business Support

Finance and Professional Services:

Debt Recovery

SAIF Resolve—the professional debt recovery service for the Funeral Profession offering Funeral Directors a complete range of tactful and professional debt recovery services.

Accountancy & Tax

Independent Funeral Directors can enjoy the benefit of knowing they are working with reputable, quality assured accountants who keep up to date on the latest business issues avoiding potential pitfalls, which could affect profitability.

Health & Safety:

Health and Safety advice right from the beginning. Protect your employees and business with guidance for employee procedures and safe systems at work. Including:

- Policy guidance
- Business templates
- Advice line
- Hazard identification
- Quality assurance assessment
- First Aid information

Education - IFD College:

Accredited Vocation Training for the Funeral Profession. The IFD College runs courses across the country:

- Health & Safety for Funeral Staff
- Funeral Operative
- Funeral Planning
- Foundation Funeral Practitioner
- Funeral Administrator

All of the courses are accredited by the Open College Network (OCN) and therefore students and companies are gaining a nationally recognised qualification. **SAIF Members qualify for 10% discount in fees and SAIF Charter Members qualify for 15%.**

www.ifdcollege.org

What do we believe in?

Our overall objective is to promote and protect the interests of the Independent Funeral Director. An equal voice for each and every member, expressed by a single vote for every member company irrespective of its size.

Freedom of choice for the consumer in their selection of a Funeral Director.

The constant evaluation and development of all our existing and proposed member's services to ensure they always meet your needs in full.

Upholding the highest professional standards through SAIF's Code of Practice, our own Standards Committee and, if required, The Independent Dispute Resolution Scheme.

Discounted training and further education for Owners, Managers and all staff through the accredited Independent Funeral Directors College.

What are our Credentials?

Standing up for true principles and values of our profession, in a market place that has seen significant changes in both structure and practices over the last 20 years.

Over 1,000 Independent Funeral homes and Associate Members belong to SAIF because of the range of support service on offer, allowing them the opportunity to protect and develop their businesses while, at the same time, enhancing and expanding the care they offer to their client families.

SAIF has become a well-established and respected voice, listened to by National and Local Government, Consumer Groups, Bereavement Services, Religious Organisations and the Media, on all diverse issues facing the funeral profession.

SAIF has built up its membership by those Funeral Directors wishing to proudly display the SAIF logo, giving their clients confidence in choice.

SAIF Supports and helps to Promote

Child Bereavement UK – bringing awareness and support to schools

Dementia Awareness and the Virtual Dementia Tour® through Training2Care UK Ltd

(The only licensed company in this country to offer this service)

Grief Journey UK Community Grief Support Facilitator Training

Quaker Social Action – Campaign to end funeral poverty

National Aids Trust

NHS Organ Donation Register

Presidents' annual chosen charity (with online donation facility)

Preston's College – Funeral Apprenticeships